

What does this mean

Studied function using some special techniques
using man's own sense of values and total capability

One GM said

Because multi-functional
Because use own best judgment
Because maximum capability
Each man while in the VE Seminar should consider himself temporarily
assigned to the staff of the general manager.

The serious ness of what you are doing cannot be over-estimated.

These are our \$. These ways of doing things do limit our self-defenses.

Perhaps we are caught in

people)
procedures) trap
habits)

With parts of the trap in so many different hands no one can deal with it.

Although this is past--it was current work one to two years ago. We were here then.

Right today--next year's folly is going onto the drafting board.

Gentlemen - significant people in DOD are now learning this

DOD..... 50/50

Start

Dozens of contr.

Payments being made

Gas mask part 200, 000 spent

Renegotiation

Page 6, 6a, c, d

Gen. Goshorn

Page 7, 7b, c

Rear Adm. Fawkes

Page 8, 8a, b, c, d,

Brig. Gen. McSmith

Page 9, 9a

Adm. Blick

Incentive contracts

Page 2
VE in R&D
1963

R & D

HMED - Dr. Rudoff
Most old
Do it self-electronic mule
KAPL

CONCLUSION

Boeing has the new potential of making extra profit thru VE work
Remember well--different situation

- 1 - Incentive contracts VE
- 2 - Renegotiation
- 3 - DOD knowledge and determination
- 4 - Head of services are learning and have recognized barnacles,
have stated well, cause changes.