

May 7 1975

To:

Takehiko Tanaka  
Masakazu Tanai

Gentlemen;

It is a great pleasure to write to you both, both as personal friends and as professional associates. I wish to report two items.

1. I have a letter from Mr P Orr, Manager of foreign rights of McGraw-Hill Book Co, in which he advises as follows:

"It is a pleasure to inform you that we have exchanged contracts for a Japanese language edition of the TECHNIQUES OF VALUE ANALYSIS AND ENGINEERING, 2nd edition. The work will be published under the imprint of Nihkan Kogyo Shinbunsha in Tokyo".

I send this memo to you, full well knowing that this may well be the result of your effective efforts, and that you may be more than fully advised, however on the slight chance that the information might be new and useful to one or both of you, I am taking the chance of sending it. I hope that in the matter of translation and other matters, you both can find progress in the manners of your preferences.

2. You, no doubt heard some about the Lawrence D Miles award, which the S.A.V.E. was considering last year.

You may have heard that the first one was awarded to Charles Bytheway, whom you both know, as the developer of the Function Analysis Systems Technique, and with whom you had extensive discussions last year.

Progress has now been made in establishing criteria for the award. It is by no means expected that it will be awarded each year, but only as the result of significant useful addition to the Value Analysis Technique.

It occurred to me that it might be useful to you to have a copy of the criteria in its present form.

We shall indeed miss you and your countrymen at the conference in Baltimore next week. We are thoroughly mindful of the economically distressing times which beset you, and us. We hope you may soon work through these problems, to good prosperity and good stability again.

With Warmest regards, Larry Miles