

# SIBA

(former Institute of Business Admin. & Mgt.)

SANNO Institute of  
Business Administration

SANNO College  
SANNO Junior College  
SANNO Management School

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Tel: (03)704-1111

Cable: SANNODAIGAKU, TOKYO

April 18, 1979

Mr. J.J. Kaufman  
Director, Value Programs  
Gardner-Denver Company  
8585 Stemmons Freeway  
Dallas, Texas 75247  
U.S.A.

*INFO ONLY  
BEST TO YOU & etc. —  
Jax*

Dear Mr. Kaufman:

Thank you for your cable and letter of April 11th and 12th. All of your efforts and "worries" on our behalf are greatly appreciated.

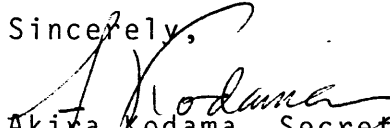
I would like to confirm our acceptance, wishes and/or propositions concerning the details of our forthcoming trip.

1. May 15 Tues. There is no problem on our part with your final program. On May 14th, we will fly into Seattle via San Francisco from Tokyo. We appreciate Mr. Peretti's willingness to accept our people.  
  
May 16 Wed. Since our group includes only one member from the construction field, we'd like to come to Dallas by Wednesday night, May 16, rather than spending a full day for a construction site visit.  
  
May 17 Thurs. Our approach to TI Japan is taking time. Depending on the outcome (to be known in a few days), could we either visit TI on Thursday or attend the following programs.  
  
In the morning.....Meeting on 'Energy Management'.  
In the afternoon...Visiting SAVE Chapter Headquarters.  
In the evening.....Ms. Mozley's presentation on DTC (this is a must anyway).  
If she is not available, how about a meeting with Chapter members?
2. Your proposal about "one-on-one" dinner programs is gratefully accepted. No difficulties are foreseen. Your invitation to Mr. Kanaya, Ken and myself as your family guests is gladly accepted.
3. I am enclosing an up dated list of the members. Based on your letter, we will start writing each host a letter soon.
4. In your final program, we miss Mr. Doyle and General Dynamics. I'd be interested in knowing if there was any particular reason for this change.
5. While I expect a brochure in the mail, would you be so kind

as to send me a few lines describing the business line  
of E-Systems?

We had the first meeting of the Tour members on April 12th.  
(By the way, we received a 12 man VE delegation from West  
Germany on April 11). On May 7th, the tour members will meet  
again. Everybody is looking forward to the tour and visits  
very much.

Sincerely,

  
Akiya Kodama, Secretary General  
Society of Japanese Value Engineers

AK/kn

P.S. Would you brief me on the recent activities of Mr. Warren  
Ridge of La Jolla, CA and of Mr. Edward D. Heller of San  
Diego, CA? Also would you kindly send me the latest ver-  
sions of SAVE award and CVS regulations? Finally you asked  
about our food preferences. How about Sashimi!?!