



## Introduction

- The use of private money (i.e. store value cards) has been growing rapidly due to the quick growth in technological development over the past couple decades.
- The issuance and redemption of private money is difficult to track, causing the measurement of liquidity to be inaccurate.
- This creates problems for the central bank to conduct monetary policy.

## Objective and Contribution

- Find a model that examines how multiple means of payment coexist in transactions. Specifically we will revise the conventional money multiplier by introducing private money.
- Once a model has been found we then have a better understanding of how private money affects the monetary base and central banking along with the amount of liquidity in the economy.

## Introduction to Private Money

- Private money is different from the government created fiat money. Private money is instead issued by private entities working as a form of borrowing for the issuers.
- Private money dates back to the 1800's in the U.S. Bank notes are the earliest forms of private money.
- Private money is generally classified as open-loop or closed-loop. Closed-loop cards are known as merchant gift cards that can only be accepted by a single merchant (the issuer) and can have a fixed amount the purchaser chooses. Open-loop cards carry the amount the card holder prepays and these cards may be accepted anywhere the same logo is used. Open-loop cards are closely related to debit cards except they do not require an underlying bank account.
- Other forms of private money include: electronic cash, gift cards, phone cards, network money, EBT, etc.

## Benefits of Private Money

- Issuing private money is an efficient form of borrowing for merchants (the issuers).
- Issuers can control restrictions, terms, conditions, fees, and flexibility.
- Advancement in technology over the years have eased the clearing of private money.
- Increased anonymity and freedom for users
- Private money allows the unbanked, under-banked, or those with poor credit history to conduct electronic shopping and payment.
- Other benefits: carrying fewer amounts of cash, digital record or transactions, convenience of transferring funds.

## Conventional Money Multiplier

- A Tool used to predict the maximum increase in the money supply in response to a given increase in the excess reserves.
- How much the money supply changes is measured as:

$$Money\_Multiplier = \frac{1}{\gamma}$$

Where  $\gamma$  denotes the reserve requirement

## Coexistence of Private & Fiat Money

- Assume an endowment economy which implies the country's production rate is determined by endowments (land, labor, capital) each period.
- The value of fiat money ( $M_f$ ) and the value of private money ( $M_p$ ) are measured by price ( $P$ ) multiplying by the quantity ( $Q$ ).  $(P_f)(Q_f) = M_f$
- The nominal value of deposits is the price of fiat goods ( $P_f$ ) multiplied by the value of real deposits ( $H_f$ ).

$$(P_f)(H_f) = \text{Value of Deposits}$$

- Now we can find a new model that derives the new, revised money multiplier. The supply of money for this endowed economy is the stock of currency ( $M_{1T}$ ) plus the nominal value of deposits.

$$M_{1T} = \left(1 + \frac{H_f}{Q_f}\right)(M_f)$$

- We now have redefined the money multiplier as:

$$\left(1 + \frac{H_f}{Q_f}\right)$$

- Now that we have redefined the money multiplier as well as  $M_1$ , we can incorporate the new reserve requirement back into the money supply equation. This equation now includes both fiat and private money.

$$M_{1T} = \left(1 + \frac{\gamma_p}{\gamma_f} \left(\frac{H_f}{Q_f}\right)\right)(M_f)$$

$$\text{where } \frac{\gamma_p}{\gamma_f} = \frac{\Delta H_f}{\Delta Q_f}$$

## The Model Implications

- We want to examine the effects of private money on liquidity when the nominal value of real deposits ( $H_f$ ) or quantity of fiat goods ( $Q_f$ ) changes.
- If both the value of deposits ( $H_f$ ) and the quantity of fiat goods ( $Q_f$ ) fall, then there are three cases:

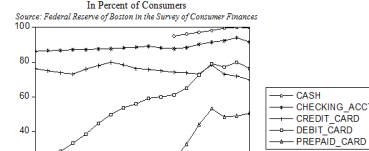
$$\Delta H_f > \Delta Q_f \rightarrow \Delta M_{1T} > 0$$

$$\Delta H_f < \Delta Q_f \rightarrow \Delta M_{1T} < 0$$

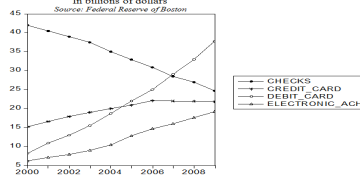
$$\Delta H_f = \Delta Q_f \rightarrow \Delta M_{1T} = 0$$

## Data

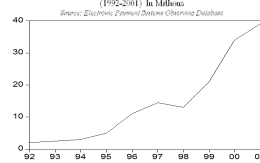
**Consumer Adoption of Payments (1988-2011)**  
In Percent of Consumers  
Source: Federal Reserve of Boston in the Survey of Consumer Finances



**Payment Use in the U.S. (2000-2009)**  
In billions of dollars  
Source: Federal Reserve of Boston



**# of Institutions Offering all Electronic Payment Systems (1992-2014)** In Millions  
Source: Electronic Payment Systems Observing Database



## / Forecasting Results

Dependent Variable: PREPAID1  
Method: Least Squares  
Date: 10/28/12 Time: 19:39  
Sample (adjusted): 1988 2001  
Included observations: 6 after adjusting endpoints  
Convergence achieved after 8 iterations

Variable	Coefficient	Std. Error	t-Statistic	Prob.
C	0.63209	0.059425	10.65664	0.0596
T	0.31393	0.029442	10.6564	0.0597
T2	0.01451	0.003236	4.372358	0.1431
AR(1)	-1.00000	1.051315	-0.951190	0.3749
AR(2)	0.728474	0.799931	0.910229	0.3642

R-squared: 0.999467 Mean dependent var: 2.333333  
Adjusted R-squared: 0.997373 S.D. dependent var: 0.889194  
S.E. of regression: 0.045883 Akaike info criterion: -3.450331  
Sum squared resid: 0.021216 Schwarz criterion: -3.524044  
Log likelihood: 15.35159 F-statistic: 460.2083  
Durbin-Watson stat: 0.062769 Prob(F-statistic): 0.034009  
Pr(paid\_Card1 = 6332(C) + 3139(T) + 0142(T<sup>2</sup>) - 100(Y<sub>t-1</sub>) - 7895(ε<sub>t-1</sub>))

Dependent Variable: PREPAID2  
Method: Least Squares  
Date: 10/28/12 Time: 19:59  
Sample (adjusted): 2006 2011  
Included observations: 6 after adjusting endpoints  
Convergence not achieved after 500 iterations  
Backcast: 2005

Variable	Coefficient	Std. Error	t-Statistic	Prob.
C	9.292021	32.41707	0.286658	0.8223
T	16.19292	15.99134	1.00754	0.3734
T2	-1.524301	1.632218	-0.933983	0.5218
AR(1)	-2.392399	1.605296	-1.494225	0.1479
MA(1)	-0.997492	1.61E-05	-62023.22	0.0000

R-squared: 0.941724 Mean dependent var: 46.35000  
Adjusted R-squared: 0.720621 S.D. dependent var: 7.243411  
S.E. of regression: 3.909901 Akaike info criterion: 5.439839  
Sum squared resid: 15.28782 Schwarz criterion: -5.266303  
Log likelihood: -11.31952 F-statistic: 4.039942  
Durbin-Watson stat: 1.856530 Prob(F-statistic): 0.035072  
Pr(paid\_Card2 = 9.293(C) + 16.103(T) - 1.524(T<sup>2</sup>) - 392(Y<sub>t-1</sub>) - 9975(ε<sub>t-1</sub>))

Dependent Variable: LOELECTRONIC  
Method: Least Squares  
Date: 10/28/12 Time: 19:01  
Sample (adjusted): 2001 2006  
Included observations: 9 after adjusting endpoints  
Convergence achieved after 93 iterations  
Backcast: 2000

Variable	Coefficient	Std. Error	t-Statistic	Prob.
C	0.383311	0.067835	4.771842	0.0005
T	0.052253	0.005417	9.653942	0.0002
AR(1)	0.489257	0.454209	1.077167	0.3310
MA(1)	0.997642	0.332706	2.997763	0.0302

R-squared: 0.994156 Mean dependent var: 1.089847  
Adjusted R-squared: 0.990469 S.D. dependent var: 0.127203  
S.E. of regression: 0.015207 Akaike info criterion: -5.232959  
Sum squared resid: 0.001150 Schwarz criterion: -5.145304  
Log likelihood: 27.54832 F-statistic: 283.50550  
Durbin-Watson stat: 1.856530 Prob(F-statistic): 0.000005  
log(electronic) = .3933(C) + .0523(T) + .4893(Y<sub>t-1</sub>) + .9977(ε<sub>t-1</sub>)

Dependent Variable: LOGCOPINST  
Method: Least Squares  
Date: 01/04/13 Time: 10:02  
Sample (adjusted): 1993 2002  
Included observations: 10 after adjusting endpoints  
Convergence achieved after 191 iterations  
Backcast: OFF (Roots of MA process too large)

Variable	Coefficient	Std. Error	t-Statistic	Prob.
C	0.211629	0.708683	0.298623	0.7753
T	0.114005	0.143094	0.798322	0.4447
AR(1)	0.739208	0.807294	0.915761	0.3951
MA(1)	3.919452	1.699709	2.347621	0.0572

R-squared: 0.990241 Mean dependent var: 1.081425  
Adjusted R-squared: 0.985362 S.D. dependent var: 0.414040  
S.E. of regression: 0.020003 Akaike info criterion: -2.800885  
Sum squared resid: 0.105058 Schwarz criterion: -2.739651  
Log likelihood: 18.30342 F-statistic: 2.921800  
Durbin-Watson stat: 1.983235 Prob(F-statistic): 0.000002  
log(Inst<sub>t</sub>) = .2116(C) + .1047(T) + .7393(Y<sub>t-1</sub>) + 3.919(ε<sub>t-1</sub>)

## Conclusions

- Technology and other recent innovations are allowing the use of private money to grow at incredible speeds and also weakening the powers of the Central bank to conduct monetary policy.
- We have updated a conventional model to incorporate both the private and fiat money into the money measurement and money multiplier. This may allow us to identify the possible monetary implications of private money on liquidity and the central banking power.
- Forecasts were overall accurate and able to obtain the highest adjusted R<sup>2</sup> value, lowest AIC and SIC values, and random residual plots.
- Static forecasting was the appropriate choice for all data models.
- As time and technology progress, we can expect to see further increases in the use of private money. A new model of the money supply that incorporates private money is needed now more than ever.

## Selected References

Friedman, M. (1960). A Program for Monetary Stability. New York: Fordham University Press.  
Lucas, R. (1990) Liquidity and Interest Rates. Journal of Economic Theory, 50: 237-264.  
Williamson, S.D. (2004). Limited Participation, Private Money, and Credit in a Spatial Model of Money. Economic Theory, 24: 857-876.