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CANADIAN GENERAL ELECTRIC COMPANY

LIMITED



SUBJECT:

LOCATION:

212 King Street, West,
Toronto, November 13, 1950.

REFERRING TO:

Mr. Larry Miles,
Value Analysis Section,
Building 2, Room 167,
General Electric Company,
Schenectady, N.Y., U.S.A.

Dear Larry:

Some months ago you gave a talk on value analysis to a group in the Erie, Pa. Locomotive Works.

At that time you must have mentioned the work we were doing in our Canadian Plants, because we have had five different men from the Erie Works spend a couple of days with us to see how we are handling our value analysis work.

Your mentioning our work makes all of us very happy to think we have been able to put into effect from time to time the value analysis theories you have imparted to us.

Having our American neighbours come up and review our progress gives all of us in this work a big lift and helps us dig further and deeper to make our work more helpful to all.

On behalf of your many friends in all our Canadian Plants, many thanks and kindest personal regards.

CMWatt:PF

Manufacturing Administration.

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PURCHASING DEPT.

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Schenectady, November 24, 1950

Mr. C. M. Watt
Manufacturing Administration
Canadian G. E. Co., Ltd.
212 King Street, West
Toronto, Ontario, CANADA

Dear Claude:

I always knew you were an unusual individual and now I am beginning to see why.

Your letter of November 13 is one that carries inspiration and promotes teamwork and I want to thank you for the boost that it gives all of us to receive your thoughtful comments.

Kindest personal regards.

PURCHASING DEPARTMENT

L. D. Miles
VALUE ANALYSIS DIVISION

LDM:ABM