Whitehead

1 — every hood dog gets a chance of recovery
Continuous training

5 — Laboratory V A

4 — Value control

3 — Evolution of functions
Quickly identifying Value

2 — No fault in second step — out pen — computer holder
.24000 1.85 — 4.50 2.50
simple difficult, complex better, speed time + money OK

~~Training — How much & how long~~

Questions — where does it fit in to authority cycle
where should main segments of Value work be done + how put into cycle
Training — how much & how long — Engrg, purch —
How to get Eng impact in purch
How to get " " " Engrg
How to integrate Value work in Eng-purch-Mfg —
How about professional Value teams?
How to use pt time value teams in a dept
How to use full time value task forces
How to continuously improve environment
How to " get most of good ideas into our program —
How to give value their sales impact (customer service)

What to do about National Society of VA?

Realization of the mgt of impact of Value work on profit.

New system Vendors integrated in