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American Management Association, Inc.

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New York, New York
August 9, 1960

Mr. L. R. Miles
Manager - Value Service
General Electric Company
One River Road
Schenectady 5, New York

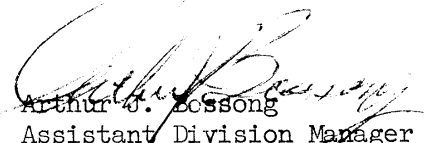
Dear Mr. Miles:

I wish to take this opportunity to thank you most sincerely for permitting Jack Prendergast to appear as a guest speaker on our recent Cost Reduction Course that was held at Hamilton last week.

As you are aware, Jack has helped us out on a number of occasions and has always done an extremely fine job and the reactions to Jack's presentation were some of the finest that I have experienced since I have been running the Cost Reduction Course for AMA. I can say without hesitation that his was the most outstanding and best prepared presentation of all the speakers. I almost felt a little green with envy listening to the wonderful way he handled himself and directed his ideas and experience to the group. It is quite apparent, Mr. Miles, why General Electric has developed such a fine reputation in the business world, having such men as Jack Prendergast on your staff.

In closing, I wish to thank you again for your fine interest and cooperation in regard to AMA's activities. If I can be of any help to you please do not hesitate to call upon me.

Sincerely,


Arthur G. Lossong
Assistant Division Manager

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